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SPEAKER BOOK

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A MAGNA LEGAL SERVICES PRODUCTION 



About Magna Legal Services

Magna Legal Services provides end-to-end legal support services to law firms, corporations, and governmental agencies throughout the nation. As an end-to-end service provider, we can provide strategic advantages to our clients by offering legal support services at every stage of your legal proceeding. It is our mission to ensure that all your legal support needs are delivered to you with the highest quality in a reliable, consistent, and responsive manner.

Magna's court reporters are among the most accomplished in the nation, providing real-time reporting, interactive Internet depositions, rough disks and Web-based transcript and exhibit repositories.

Our trial consultants are experts in their fields and approach every case with the decision-makers in mind. We understand how judges, jurors and arbitrators form decisions and we provide our clients with action items in the form of strategic recommendations, story lines, themes, and graphics to persuade at deposition and trial.

Through every stage of the legal process, Magna's consultants will be there to assist you. We provide:

- Court Reporting
- Record Retrieval
- Language Services
- Litigation Consulting
- Jury Research
- Graphics Consulting
- Trial Presentation Services

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Peter Hecht
Co-Founder & Executive Vice President of Sales

As a founding partner and Executive Vice President of Sales for Magna Legal Services, Peter Hecht has orchestrated the company's growth from a single office start-up to an industry leader. Mr. Hecht brings to the company significant experience in identifying emerging markets, managing sales professionals and establishing new marketing partners. He has directed the company's national and local sales and marketing initiatives through a period of remarkable growth. Peter is a leader in forging and cultivating strategic customer relationships in the legal services field. He is also the Editor-In-Chief of the quarterly newsletter called Magna-FYI and co-chairman of the Educational Committee for Magna's highly successful seminar series called, "Chopped for CHOP" an annual fund raiser for Children's Hospital of Philadelphia. Mr. Hecht speaks frequently at professional associations and meetings on a wide range of issues regarding the litigation support and consulting industry.

Rachel York Colangelo, Ph.D.
National Managing Director of Jury Consulting

Rachel York Colangelo has a doctorate in legal psychology from Florida International University and a B.A. in psychology and sociology from the University of Virginia. Her education involved extensive coursework and research training, specifically in jury decision-making.

Dr. Colangelo has over a decade of experience in litigation consulting. She has provided litigation support for a variety of civil and criminal matters across the country in the form of jury research, including focus groups, mock trials, damages assessment studies, and community attitude surveys, as well as other trial preparation strategies such as voir dire consultation, jury selection, witness preparation, shadow juries, and trial monitoring. Dr. Colangelo has consulted on numerous multi-million dollar and high-profile cases, including commercial litigation, property and contract disputes, anti-trust, securities, and intellectual property matters, accounting fraud and malpractice, legal and medical malpractice, negligence, personal injury, and product liability. Dr. Colangelo has a wealth of experience in all aspects of litigation consulting, including pre-trial jury research, case analysis and theme/storyline development, trial strategy, including preparation of opening statements and closing arguments as well as witness preparation and communication training, voir dire and jury selection assistance, in-court assistance via daily trial monitoring or use of a shadow jury, and post-trial juror interviews.

Dr. Colangelo is a member of the American Psychology-Law Society, a division of the American Psychological Association, as well as the American Society of

Trial Consultants. In addition to conducting scientific research at the intersection of psychology and law and teaching several undergraduate and graduate courses in psychology, Dr. Colangelo has authored several publications and presented several papers at various research conferences.

David Barnard, Ph.D.
Senior Jury Consultant

Dr. Barnard has a doctorate in psychology from the City University of New York with a concentration in law. His background in psychology and law allows him to combine expertise in statistics and research methodology with cutting-edge data gathering and analytic techniques to assist attorneys in venue analysis, juror profiling, jury selection and the development of effective and resonant communication strategies.

His primary practice area includes civil litigation with a focus on products liability, medical and legal malpractice, personal injury, insurance, libel, and real estate. He has also assisted both plaintiffs and defendants in matters involving complex commercial litigation, intellectual property, contract disputes, antitrust, securities, and fraud. Dr. Barnard has selected juries in Federal and State Court for both plaintiffs and defendants across the country. He has facilitated hundreds of pre-trial research projects and has extensive experience preparing both fact and expert witnesses for deposition and trial testimony.

With 15 years of experience researching juror behavior, Dr. Barnard is highly adept in procedural design, survey construction, and statistical analysis. He has also extensively studied the psychology of persuasion and processes of juror reasoning. This unique blend of the quantitative and the qualitative enables him to provide empirical insight into pre-trial research, and specifically to attitudinal characteristics, juror bias, and issues of juror perception.

Dr. Barnard is a member of the American Bar Association, the American Psychology and Law Society, the American Society of Trial Consultants. He also serves as a Trial Consultant Advisor to the Civil Jury Project at NYU Law School. Originally from California, Dr. Barnard lives in New York City and is an avid racerunner.

About Ringler

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A structured settlement from Ringler should be your FIRST CHOICE. You have many choices for investing in your settlement. Only structured settlements were created exclusively to secure your future. Only a Ringler consultant can best **collaborate with all parties to find a solution that's a perfect fit for you, and only Ringler Associates write more structures than anyone else in the country.**

Brian began his career with Ringler in 2009. He now owns and manages the Connecticut office and is currently Chairman of the Ringler Board of Directors. Brian joined the structured settlement industry with another firm in 2002. Brian has now helped place over \$1 billion in structured settlements in his career. He has 12 years of experience in the property casualty claim industry in several claim handling and management experiences, in both a home office and multiple field office setting.

Dennis, a former Vice President of Excess Casualty claims at AIG, brings 18 years of structured settlement experience to Ringler. He was a lead negotiator of catastrophic injury claims, utilizing structured settlements to match the needs of the injured party. Dennis has participated in mediations in multiple jurisdictions across the country over his 18-year career.

About Lewis Brisbois

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LBBS is primarily a trial firm, with nationally recognized trial lawyers and over 30 members of the American Board of Trial Advocates. Lewis Brisbois has consistently ranked in the top 10 in recognized diversity surveys since 2005, including being ranked #1 By American Lawyer Media as the nation's most diverse law firm on multiple occasions. With offices from Los Angeles to New York, Lewis Brisbois can provide full service legal services across the nation, with 40 fully staffed offices in the 26 states.

Tera Sherman Edwards is a Partner in the Cleveland Office of Lewis Brisbois and has a successful track record of representing clients in cases and matters involving business disputes, trucking and transportation, general liability, insurance defense, professional liability, catastrophic injuries, insurance matters, premise liability, employment, and products liability. She has practiced in a variety of jurisdictions across the country and represented both corporate and individual clients from a variety of different fields and backgrounds with great success. Tera is a litigator and an aggressive trial lawyer with experience at both the federal and state court levels. She has handled numerous arbitrations, mediations, and administrative proceedings with successful outcomes for her clients.

Prior to joining Lewis Brisbois, Tera worked at a law firm representing large insurance companies. She also previously worked as a Staff Attorney for two Common Pleas Court Judges in Geauga County, Ohio.

Tom Mannion is the managing partner in the Cleveland, OH and Weirton, WV offices of Lewis Brisbois, a member of the Healthcare, Medical Malpractice, Products Liability, Toxic Tort & Environmental Litigation Practices, and vice-chair of the Architects & Engineers Practice. Mr. Mannion has developed a reputation as one of the nation's top catastrophic injury defense trial lawyers, having obtained defense verdicts in cases involving cerebral palsy, ventilator dependent quadriplegia, paraplegia, traumatic brain injury, failed medical devices, necrotizing fasciitis and other viral and bacterial infections, severe burns, and death.

His abilities and proven track record in the courtroom have resulted in some of the world's largest companies and insurers calling him to defend their most serious cases in the most notorious jurisdictions. Mr. Mannion has parachuted into and defended catastrophic injury cases throughout the nation, including Florida, New York, Missouri, Illinois, Pennsylvania, Minnesota, West Virginia, Virginia, Kentucky, North Dakota, Michigan, Tennessee, Michigan, Ohio, and other venues.

Mr. Mannion also has extensive experience in class actions and multi-district litigation (MDLs), including actions involving pharmaceuticals, medical devices, environmental hazards, and professional services, including D&O matters

involving reporting errors, shareholder actions, failure to comply, employment and HR matters.

Brad Barmen is a partner in the Cleveland office of Lewis Brisbois, a vice-chair of the General Liability Practice, and a member of the Medical Malpractice Department. Mr. Barmen's practice includes representing clients in complex commercial, labor and employment, real estate litigation, and products liability. He also represents several Ohio-based trucking and logistics firms relative to PUCO regulations and state and federal DOT compliance.

Mr. Barmen has extensive trial experience at the state and municipal court level, and has also handled numerous arbitrations, mediations and administrative hearings. Mr. Barmen also has extensive experience in a variety of employment-related matters, including, but not limited to, discrimination and wrongful termination actions in both state and federal courts and he has also litigated matters involving non-compete and non-solicitation agreements.

In 2009, 2010, and 2011, Mr. Barmen was named to Rising Stars as published in Ohio Super Lawyers. He is a graduate of Cleveland State University and Cleveland-Marshall College of Law. He is a member of multiple local, regional, and national organizations.

About Kopka Pinkus Dolin

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Established in 1987, Kopka Pinkus Dolin is a regional firm dedicated to the defense of litigated matters on behalf of corporations and insurance companies. Exceeding our clients' expectations is at the core of the firm's practice in bankruptcy, commercial litigation, construction, fraud/SIU, governmental entities, product liability, professional liability, restaurant & retail, toxic tort & environmental liability, trucking & railroad, and workers' compensation, among others. Our client base includes over eighty insurance

carriers, including the nation's leading commercial insurers, over one hundred self-insured companies and numerous third-party administrators.

With five offices throughout Illinois, Indiana, and Michigan, we maintain strong local roots unique to each state, but we all share the same philosophy of delivering excellent service and superior responsiveness to our clients. The centralized structure of our multi-state partnership combines the advantages of extensive resources, expertise, and technology along with our focus on providing personalized "concierge" service to each of our clients. Our success stems from our integrity in placing our clients' interests above those of the law firm.

Offices:

- Chicago, IL
- Buffalo Grove, IL
- Crown Point, IN
- Indianapolis, IN
- Farmington Hills, MI
- Sault Ste. Marie, MI

Robert J. Kopka has handled a wide variety of business disputes, commercial litigation, and insurance defense matters for over 30 years, including consumer fraud, breach of contract, significant bodily injury, and employment disputes. Bob handles large lawsuits, appeals and a wide range of alternative dispute resolutions. His experience extends to professional liability including insurance and real estate agent errors and omissions, legal malpractice and director's and officer's errors and omissions. Bob litigates declaratory judgment actions on behalf of insurance companies and advises them regarding coverage. He also defends toxic tort suits involving asbestos, pesticides, paints, and industrial coatings.

Representing common carriers in hazardous waste and toxic spill litigation, Bob also directs the firm's transportation department including automobile, UM/UIM, trucking and FELA defense. He has argued appeals before the United States Supreme Court, the Illinois, and Indiana Supreme Courts and several other federal and state appellate courts. Prior to forming Kopka Pinkus Dolin and its predecessor firm Kopka, Landau & Pinkus in 1999, Bob formed Landau, Omahana & Kopka in 1987.

A member of the Federal Trial Bar, Bob has been admitted pro hac vice, for the purpose of trying individual cases from coast to coast. He is a frequent speaker on various topics, including tort reform, insurance coverage, litigation management techniques, alternative billing arrangements, premises liability, additional insured endorsements, admiralty, and warehouseman's legal liability. Bob is a founding member of the National Retail and Restaurant Defense

Association, whose mission is to advance and protect the interests of the retail and restaurant industry; he serves on the Board of Directors and is the Past President.

Gene A. Pinkus specializes in representing insurance carriers in first party fraud litigation defense, as well as, consumer fraud. He has conducted thousands of examinations under oath in fire, homeowners and auto cases for many of the top insurers in the nation. He is also involved in complex business fraud investigations.

His trial experience includes the defense of first party fraud litigation, consumer fraud involving auto dealerships, product liability, premises liability, construction litigation, civil rights litigation, employment discrimination, auto and premises defense cases, professional contract disputes and resolution, real estate E&O and agency matters, and general business matters. Additionally, Gene has been selected by insurers to serve on arbitration panels. Early in his career, Gene **specialized in workers' compensation and handled complex cases for many carriers and self-insured companies.**

Gene is actively involved in the management of the firm, as well as overseeing many clients in all four states: Illinois, Indiana, Kentucky and Michigan. He is involved with clients in litigation management issues including alternative billing arrangements. Gene is a frequent speaker on the topics of bad faith and first party claims at the Annual NSPII Advanced Insurance Fraud Seminar as well as other national conferences relating to insurance fraud.

Active in the Northern Indiana legal and business community, Gene has been recognized in the Indiana Lawyer for his ability to guide the firm through a tough **economy. He has also been recognized in the "Who's Who in Northern Indiana"** section of Building Indiana magazine (2009 & 2010) as an individual who contributes to the continued growth of businesses and communities in the area. Gene has coached basketball, soccer and baseball in Northwest Indiana for many years. He has also done pro bono work for Munster soccer, baseball and football clubs.

Leslie B. Pollie joined Kopka Pinkus Dolin P.C. in 2011 as an associate in the Indianapolis office and by 2015, she was a shareholder in the firm. Leslie is an experienced litigator, having represented both plaintiffs and defendants in state and federal courts as well as before several state administrative agencies. **Leslie's current practice is focused on general tort litigation and insurance** defense litigation, representing clients in a broad range of matters including professional liability and malpractice, medical malpractice, dram shop matters, toxic tort and environmental claims, employment law, government

entities/employers, real estate E&O and agency matters, home insurance claims, community association law, general negligence, premises liability, product liability, breach of warranty, and various construction and healthcare matters.

Having represented both plaintiffs and defendants throughout her career has given Leslie a unique perspective and ability to evaluate, negotiate, and litigate cases. Leslie is focused on providing excellent quality legal representation while building long-lasting relationships with her clients.

About Envista Forensics

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Envista Forensics is the global leader in providing comprehensive forensic consulting and engineering services. Our identity is rooted in our strength in investigation and conveys our comprehensive capabilities as a global, multi-disciplinary, and highly skilled forensic engineering partner for insurance claims and legal professionals.

The nearly 600 professionals, located across 30 offices in seven countries comprise the Envista team. Our team is committed to providing the best possible service through vast experience, thought leadership, and unparalleled expertise. It's the people, our trusted advisors, who make Envista Forensics the world-class organization we are today. We're there to be the face of certainty for our clients when they need it most.

Carla is a seasoned professional with over 30 years of experience in business development, sales, account management, and client services. In her role as Director of Legal Accounts at Envista, she's responsible for creating and executing initiatives to enhance relationships with national legal clients, establish new connections, and drive firm growth. Before joining Envista, Carla held Senior Account Management and Client Services positions at national companies including Ernst & Young Consulting, REI, Inc, Bravo Sports, and Raleigh USA. She's skilled in driving impactful sales and marketing activities, brand development and sales operations. Carla is a graduate of Central WA University, School of

Business & Economics, earning her B.S. in Business Administration with a focus in Marketing.

Mr. Daniel is the co-author of the book Digital Forensics for Legal Professionals: Understanding Digital Evidence from the Warrant to the Courtroom, published by Syngess. He is also co-author of the book Digital Forensics Trial Graphics: Educating the Jury Through Effective Use of Visuals, Published by Academic Press. Mr. Daniel has qualified as an expert witness and testified in both state and federal courts, qualifying as a digital forensics' expert, computer forensics expert, cell phone forensics expert, video forensics expert, and photo forensics expert. He has testified for both the defense and prosecution in criminal cases and the plaintiff and defense in civil cases. Mr. Daniel has provided training to many thousands of attorneys and claims professionals with over 300 classes taught, providing CLE (Continuing Legal Education) and CE (Continuing Education) classes Across the United States.

About Sobel Pevzner, LLC

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Sobel Pevzner, LLC. is a defense firm with offices in Huntington, New York, New York City and Burlington, New Jersey, which for more than 25 years, has been engaged in all aspects of negligence defense litigation. The firm started as the solo practice of Curtis Sobel in 1986 and has grown to the current complement of 16 attorneys serving clients in New York, New Jersey and Eastern Pennsylvania. The firm remains committed to providing the highest quality defense in the most cost-effective manner.

Bella I. Pevzner is a managing partner with the firm. She has extensive experience in highly contested compensation matters and is an active trial attorney throughout New York and New Jersey. Additionally, she oversees the firm's risk management program in the workers' compensation arena counseling clients on how they can modify business practices and procedures to effectuate a more comprehensive risk avoidance program. She has

represented numerous clients in all aspects of the litigation process including mediation/arbitration and trials.

Additionally, Mrs. Pevzner is a frequent lecturer in the field of civil litigation including premises liability, liquor liability, amusements, sports and recreation, equine Law, mediation and alternative dispute resolution, commercial Litigation and Trucking and Transportation labor law as well as Workers' Compensation. She graduated from John Jay College of Criminal Justice, magna cum laude, in 2001 with a Bachelor of Arts degree majoring in Government with a minor in English. Mrs. Pevzner is a member of the National Restaurant and Retail Defense Association, (NRRDA), New York Claims Association (NYCA), and the New York and New Jersey Bar Associations. Mrs. Pevzner is fluent in both spoken and written Russian.

Curtis Sobel is a lifelong resident of Long Island and was admitted to the New York State Bar in 1986 after receiving his Juris Doctorate from the State University of New York at Buffalo. He is the founding member of Sobel Pevzner, LLC, having started the practice as a solo practitioner in 1990

Mr. Sobel is a certified CE instructor and frequently conducts lectures and seminars in all areas of risk management including loss prevention and mitigation, claims handling procedures and settlement techniques. He has also conducted CLE courses for the Suffolk Academy of Law, and lectured for the New York Institute of Technology, Touro Law School and many local and state-wide claims associations. Mr. Sobel is a member of the New York State and Suffolk County Bar Associations, Nassau-Suffolk Trial Lawyers Association, National Retail and Restaurant Association, Council on Litigation Management, and The National Risk and Insurance Management Society. In his thirty-eight years of practice, Mr. Sobel has commenced hundreds of trial trials and taken more than One Hundred and Seventy-Five Verdicts in both State and Federal Court. His extensive trial experience has been in all aspects of premises liability, commercial litigation, aviation, food and products liability, drug product liability, construction and labor law, trucking & transportation, vehicular and equine law.

Since Sobel Pevzner's inception, Mr. Sobel has led the firm's transactional practice concentrating on the purchase and sale of businesses, commercial and residential real estate and banking. Additionally, Mr. Sobel has worked as General Counsel for both legacy companies and startups. His work has been primarily focused on logistics, equipment and environmental companies.

About Axinn, Veltrop & Harkrider LLP

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Axinn combines the skills, experience and dedication of the world's largest firms with the focus, responsiveness, efficiency and attention to client needs of the best boutiques. The firm was established in the late 1990s by lawyers from premier Wall Street firms with a common vision: provide the highest level of service and strategic acumen in antitrust, intellectual property and high-stakes litigation. Axinn's lawyers have served as lead or co-lead counsel on nearly half a trillion dollars in transactions and, in the last 10 years alone, have handled more than 300 litigations.

Ted Mathias is a partner with Axinn, Veltrop & Harkrider LLP and serves as lead counsel in complex patent litigation. He regularly handles litigation involving patent, trade secret, and antitrust law with a particular focus on advising clients in the pharmaceutical industry. Lauded as an intellectual property "litigation star" by Benchmark Litigation, Ted represents clients in district courts across the country and before the U.S. Court of Appeals for the Federal Circuit.

Ted has extensive experience representing patent owners and accused infringers of patents covering pharmaceuticals, medical devices, mechanical devices, e-commerce, and software. In addition, Ted's pro bono work includes defending prisoners' rights in multiple cases, including class action litigations.

Denise Plunkett is an antitrust partner and the Litigation Group Chair for Axinn, Veltrop & Harkrider LLP, based in its New York City office. She is a first-chair trial lawyer with 30 years of antitrust and commercial litigation experience. Denise has handled a wide array of headline-garnering cases, successfully defending numerous class actions and high stakes business disputes, with deep experience in the technology, payments, life sciences, and agribusiness industries.

Denise has an impressive track record of success, including at trial. She has served as lead trial counsel in well over two dozen jury and bench trials, in federal and state courts, the ITC, and high-value ICC and AAA arbitrations. Her awards and honors include: Benchmark Litigation - Litigation Star; Legal 500 - Civil Litigation/Class Actions; Corporate Counsel, Women, Influence & Power in Law - Innovative Leadership Award; and Profiles in Diversity Journal Women Worth Watching in Leadership Award.

About MC Consultants, Inc.

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MC Consultants serves clients nationwide in forensic related claims and litigation matters. For over 30 years MC's team of professional consultants, including architects, engineers, construction managers, general contractors, cost estimators, water intrusion experts and project managers, have leveraged their extensive backgrounds in both construction and construction forensics to deliver industry-leading third-party quality assurance consulting services.

Mr. Ducommun directs all MC Consultants, Inc. consulting groups through dynamic leadership and strategic planning, guiding the organization to ensure continued growth and effectively cultivating key business relationships. Through his visionary leadership, Mr. Ducommun is committed to position TEAM MC to be recognized as an industry leader, committed to innovation while maintaining a corporate culture of excellence, performance and integrity. Mr. Ducommun received his Liberal Arts and Sciences degree from Lake County College in Illinois.

In Ms. Ashcraft's role as Corporate Vice President, she works in conjunction with the President and Chief Operating Officer to determine the strategic direction of all MC Consultants, Inc. consulting groups, as well as carry out the corporation's strategic plan through overseeing operations, developing functional roles and assigning responsibilities to employees. Ms. Ashcraft's years of industry experience in both insurance and litigation is extensive which positions her to add tremendous value to the corporate management team.

About Fritz & Bianculli, LLC

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Fritz & Bianculli has fought for the rights of personal injury victims collectively for more than 75 years. They are committed to building long-term relationships

based on trust and open communication. Fritz & Bianculli focuses their practice on the needs of people who have been injured because of the carelessness or negligence of another person. They handle all matters related to a personal injury claim, gathering and evaluating all evidence and preparing and filing all necessary pleadings and other documents. In their years in practice, they have recovered approximately \$300 million in settlements, including tens of millions from cases initially declined by other law firms.

Brian Fritz grew up in Philadelphia and has called it home for most of his life. As a city native, Brian is intimately familiar with how hard it is for a family to make ends meet as a result of an injury or accident. By being able to relate to his clients as a human being – with understanding and empathy – most of his clients have not only given him their trust, but also their friendship. Brian has a demonstrated history of record settlements and successful outcomes for clients – with expertise in catastrophic personal injury litigation, construction and industrial accidents, product liability, premises liability, auto trucking accidents and chemical exposure.

About IDS

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Founded in 2008, iDS is a professional services consulting firm that specializes in Digital Forensics, e-Discovery, Structured Data, Cybersecurity, Data Privacy, and Information Governance. iDS is often called upon to provide expert opinions, or to serve as fact witnesses, PMK, 30(b)(6), or data neutral. Their case portfolio includes defense and plaintiff matters. iDS has over 50 full-time employees working in multiple jurisdictions from the United Kingdom, to the U.S. East Coast, to the U.S. West Coast. Since its founding, iDS has worked on over 3,000 matters and on projects ranging from a single mobile device to cases involving 10,000, 40,000, or even 450,000 plaintiffs and billions of data records.

In addition to multiple awards from INC 5000 and other organizations, iDS has been honored as a Band One and Band Two consulting firm by Chambers and Partners. CEO and founder, Dan Regard, is also currently ranked as a Band One e-discovery consultant. iDS not only participated but has an active leadership role in the Sedona Conference, the Electronic Discovery Institute (EDI), and the

Georgetown Global Advanced Electronic Discovery Institute (AEDI). They also have one of the leading and most progressive pro-bono programs in e-Discovery.

Shameka Glover serves as Chief of Staff for iDS. Pam Keller is a progressive, client focused professional with over 28 years in the legal industry, including 11 years of experience in a consultative sales role. At iDS, Pam is responsible for all aspects of business development and maintaining client relationships. Prior to joining iDS, Pam spent 16 years managing training and support at Patton Boggs LLP (now Squire Patton Boggs). After transitioning to business development, she held sales roles at several leading eDiscovery organizations including Epiq, Recomind, and iCONNECT. When she is not working, Pam can be found spending time with family. She loves to travel, cheering on her Cowboys and Steelers, and always searching for her next big adventure.

About Weber Gallagher

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With more than 120 legal professionals in eleven offices throughout the Mid-Atlantic and Midwest United States and South Florida, we provide legal counseling and representation to local, national, and international clients. Our diverse client base includes businesses, financial institutions, insurance companies, employers, healthcare institutions, corporate executives, entrepreneurs, professionals, and more. We serve clients in a broad spectrum of industries including insurance, retail, healthcare, finance, energy, and education, among others, and cultivate deep industry knowledge to better understand our clients' business and goals yielding a much more tailored legal representation.

Our attorneys advise in multiple areas of the law, including creditors' rights and real estate, civil rights and municipal liability, commercial law, commercial transportation, employment, environmental, family law, general liability, insurance and reinsurance, medical professional liability, product liability,

professional liability, subrogation and recovery, toxic tort, life care plan litigation, and workers' compensation. In our decades of practice, we have built a wealth of experience in these areas, and we work diligently to remain at the cutting edge of ever-changing laws and regulations and industry developments

Rick Ranieri navigates and defends complex environmental litigation claims for his clients. He represents cases across various state and federal courts, particularly those involving occupational exposure to hazardous substances like asbestos, benzene, silica, and lead. In his environmental practice, Rick tackles a broad spectrum of issues, from genetically modified organisms to landfill contamination and hazardous spills. With his wealth of experience, Rick is sought after for his insights and guidance in navigating these complex legal challenges. Rick holds national certification as a civil trial advocate, and he is also certified by the New Jersey Supreme Court as a civil trial attorney.

Laura Seider focuses her practice on defense litigation for corporate entities including commercial motor vehicle companies, national commercial carriers, large retail chains, convenience stores, and their insurers, in matters in Pennsylvania and New Jersey. As an experienced trial attorney, Laura also frequently serves as a court appointed arbitrator for the Court of Common Pleas Arbitration Program, hearing and deciding a variety of cases. Since 2020, Laura has received a Best Lawyers: Ones to Watch in America recognition for her insurance law practice from The Best Lawyers in America

About PNC Bank

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The PNC Financial Services Group, Inc. is an American bank holding company and financial services corporation based in Pittsburgh, Pennsylvania. Its banking subsidiary, PNC Bank, operates in 27 states and the District of Columbia, with 2,629 branches and 9,523 ATMs. For nearly 160 years, PNC has been committed to providing clients with great service and powerful financial expertise to help them meet their financial goals. They have a longstanding history of supporting not only customers, but also communities, employees and shareholders.

About AIC Companies

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AIC Companies is the premier investigative firm in the industry with a unique and innovative collection of investigative services including Same Day Surveillance, S.M.A.R.T. Reports (Social Media And Record Tracking Reports), Medical Canvasses, Alive & Well Checks, Investigative Auditing, Consulting Services and more. The dynamic team at AIC Companies is determined to reinvent the investigative sector through pioneering proprietary technology, groundbreaking case management practices, and innovative investigative solutions not seen in our arena. Our unwavering objective will always be to deliver an Honest and Unrivaled Investigative Product across the nation.

About Perlson, LLP

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Founded in 1985, Perlson LLP today provides an elite client list with exceptional accounting, tax, and financial planning for businesses and their owners, individuals, and wealthy families. They offer a nurturing, client-oriented culture. Perlson LLP is dedicated to providing optimal solutions for each client's unique needs.

Michael C. Deo is the Managing Partner at Perlson LLP, a firm that provides tax, accounting, business and financial planning services to closely held businesses and their founders as well as high-net-worth families. His client base spans numerous industries, including technology, manufacturing, healthcare, law, hospitality, and investment funds. In addition to the more common types of engagements, Michael has been involved in a range of acquisitions, financing, restructuring transactions, and other liquidity events. Michael also manages the firm's family office division where he assists wealthy families in a wide array of planning issues including tax, estate, philanthropic, financial and cash flow planning. Michael has successfully managed the needs of his clients throughout his career. Through his industry expertise and commitment to service, he has enjoyed long-term relationships with his clients.

About Consilio

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Consilio stands as the global leader in eDiscovery, document review, flexible legal talent, and legal advisory & transformation consulting services. With its Consilio Complete suite of capabilities, the company empowers multinational law firms and corporations using innovative software, cost-effective managed services, and deep legal and regulatory industry expertise. Renowned for its expertise in litigation, HSR second requests, internal and regulatory investigations, eDiscovery, document review, information governance, compliance risk assessments, cybersecurity, law department management, and contracts management, Consilio also excels in legal staffing and recruitment through its Lawyers On Demand division. Consilio globally employs leading professionals in the industry, applying defensible workflows with patented and industry-proven technology across all phases of the eDiscovery and risk management lifecycle. The company operates offices, document review, and data centers across Europe, Asia, and North America.

About Hamilton Miller

Contact Information:

Jerry Hamilton, Esq.
Managing Shareholder
JHamilton@HamiltonMillerlaw.com

Suzette Russomanno, Esq.
Partner – Miami Office
SRussomanno@HamiltonMillerlaw.com



Hamilton, Miller & Birthisel, LLP is an AV rated, minority certified law firm based in Florida with offices throughout the state and in Kingston, Jamaica and the U.S. Virgin Islands. We represent mid-sized to Fortune 500 companies, along with major insurers, in personal injury and wrongful death defense, admiralty and maritime claims, transportation, hospitality law claims, commercial litigation, product liability defense, medical malpractice defense, construction defects, breach of contract, insurance fraud and special investigations, and white collar criminal defense.

Jerry is a Board Certified Civil Trial Lawyer. He has been nationally recognized as one of the Top Ten Defense Lawyers in the United States by one of the largest

insurance companies in the world. He is a Fellow of the Litigation Counsel of America, an invitation-only trial honorary society composed of less than one half percent of lawyers in The United States. He has been selected as one of **America's Top 100 High Stakes Litigators®**— this is by invitation only and is reserved to identify the nation's most exceptional trial attorneys in high value, high stakes legal matters.

Currently, Jerry is a managing shareholder of the international law firm of Hamilton, Miller & Birthisel, LLP, which is consistently ranked among the top ten most diverse law firms in South Florida by the Daily Business Review. It is one of the largest minority owned and certified international law firms in the country and boasts a 95% win ratio in trials. He is the proud recipient of the Ted Klein Award from the Miami-Dade Florida Association of Women Lawyers (MDFAWL) for constantly being a proponent for **advancing women's issues in the profession.**

For the past 30 years, Jerry has dedicated his practice to defending his clients in complex litigation matters, including business litigation and other commercial disputes, class actions, catastrophic personal injury, wrongful death, product liability claims, insurance coverage and bad faith disputes, legal, medical and professional malpractice claims, maritime disputes, hospitality and transportation claims.

Suzette L. Russomanno is a partner at the firm's Miami office. She focuses her practice on commercial litigation, complex tort litigation, construction defect litigation, and medical malpractice defense.

Russomanno is a trial attorney who defends companies against claims involving contractual disputes, catastrophic personal injuries involving a wide variety of negligence claims, and wrongful death claims. She has also litigated medical malpractice matters for hospitals, doctors, and other healthcare providers. Mrs. Russomanno has successfully tried cases to verdict, including obtaining favorable verdicts in favor of a Fortune 500 corporate client. She interned for the Honorable Jose E. Martinez, United States District Court judge for the Southern District of Florida, as well as for the Miami-Dade Office of the State Attorney.

About SERMA

Contact Information:

Richard Lenkov, Esq.
Capital Member
Rich@TheSerma.org



The Sports and Entertainment Risk Management Alliance (SERMA) is the first risk management association devoted entirely to the sports and entertainment industries. It is an organization of risk managers, claims managers, general counsels, outside counsel and other associated professionals who work in the sports and entertainment field.

As a Capital Member of Downey & Lenkov LLC, Rich has been representing professional sports organizations and multiple entities in the entertainment industry for 25 years. Rich is also the co-founder of Triopolis, a production company with credits including **'85: The Greatest Team in Football History** (starring Barack Obama, Bill Murray, Mike Ditka) and John Wayne Gacy: **Defending a Monster**. Rich was also the lead producer for the very successful Las Vegas production **Renegades**, starring Jim McMahon, Terrell Owens and Jose Canseco and is involved in other productions including **Rock of Ages** and **Elvis Presley's Heartbreak Hotel In Concert**.

Cedar Abadie

Vice President, Claims & Litigation
Mohave Transportation Insurance Company

Cedar Abadie is the Vice President of Claims & Litigation for Mohave Transportation Insurance Company (AZ), which serves the claims and insurance needs of Knight-Swift and its affiliated motor carriers. Prior to joining Knight-Swift in September 2020, she served as General Counsel of Dart Transit Company (MN), operated a solo general commercial defense practice for 5 years, and spent 6 years with Jones Day and other BigLaw firms focused on products liability defense. She is admitted to practice law in Minnesota (active), Ohio (inactive) and Colorado (inactive) and was a qualified Rule 114 neutral in Minnesota. She attended law school at the University of Minnesota and earned her undergraduate degree from the University of Florida.

Desiree Acevedo

Supervisor, General Liability
Sprouts

Desiree Acevedo serves as Claims Supervisor of General Liability for Sprouts Farmers Market, overseeing the resolution of all general liability claims and litigation submitted from the chain's 385+ stores throughout the nation. She also supervises the company's third-party administrator, in the management of each

claim. She joined the Sprouts home office in October 2015 as a general liability claims analyst. Drawing upon her more than 10 years' experience in retail management, she established a program that employs a customer service-oriented approach in response to each claim and minimizes the risk of litigation. The program ensures every claim receives a personalized response and ongoing dialogue with a member of Sprouts' general liability team – making every customer feel heard and valued while the claim is resolved.

Eve Bacanskas

Claims Attorney
Energy Insurance Mutual

Eve joined EIM in May of 2022. She manages a portfolio of complex high exposure claims in the energy services industry nationwide for Excess Casualty, Cyber, Excess D&O and Fiduciary lines of business. She works closely with risk managers and outside counsel to strategically minimize risk exposure to EIM member companies.

Prior to joining EIM, Eve spent 6 years in active litigation practice with national insurance defense law firms. Her practice focused on commercial disputes, personal injury defense, and compliance investigations.

Eve received her Bachelor of Science in Business from University of Colorado, Master of Science in Legal Administration from University of Denver, and Juris Doctor from University of Denver Sturm College of Law.

John Barrett

General Counsel & Corporate Secretary
BDP International, Inc.

John has spent 25+ years in defense litigation in PA/NY/NJ state and federal courts as well as in some foreign jurisdictions. He has a law and a master's degree. John has been a US Army Reserve Officer for almost 25 years. He currently serves as General Counsel and Corporate Secretary of PSA BDP, PSA BDP | Made for Trade, which is a multinational logistics provider with 146 offices serving 131 countries with its headquarters in Philadelphia - the parent is the PSA International Group, which is one of the world's largest port operators. John sits on the board of directors of PSABDP's German, Swiss, Belgian, Dutch and Omani subsidiaries/holding companies. He is responsible for all global legal operations, including corporate governance and policy. Additionally, he oversees global compliance in all the many jurisdictions in which PSA BDP operates.

Todd Brandenberger

Vice President - Claims
Prime Insurance

Todd Brandenberger has been working as a Vice President, Claims at Prime Insurance Company for 4 years. Prime Insurance Company is part of the Insurance industry, and located in Utah, United States.

Lloyd Brown

Casualty Claims Manager
Wawa Inc.

Lloyd oversees the day-to-day operations and overall performance and development for the casualty claims team.

Lloyd manages all claims (GL, WC, Auto, PD) from first report to closure. His team partners with several business units throughout the company to process claims, as well as external vendor partners, Third-Party Administrators & Defense counsels.

He coordinates claims reviews / Round tables, discusses defense strategies on litigation and afford reserves and trial authorizations.

Justin Buscher

Head of Litigation Management
Core Specialty Insurance

Justin Buscher began their work experience in 2005 as a Paralegal at Bruno, Gerbino & Soriano. Justin then went on to work as a Law Clerk Associate at Liberty Mutual Insurance and Abrams, Fensterman, Fensterman, Eisman, Formato, Ferrara & Einiger, LLP. In 2010, they joined Orhenstein & Brown as an Associate Attorney. Justin later worked at Kaufman Borgeest & Ryan LLP as an Associate Attorney from 2012 to 2015. From 2015 to 2019, Justin served as a Senior Associate Attorney at Rosner Nocera & Ragone, LLP. Justin then joined Chubb as a Specialty Counsel- Financial Lines until 2022. Currently, they are the Head of Litigation Management at Core Specialty Insurance Holdings, Inc.

Justin Buscher received their Juris Doctor degree from the Maurice A. Deane School of Law at Hofstra University, where they attended from 2007 to 2010. Prior to that, they completed their B.A. in Economics, with a focus on Financial and Managerial Economics, at the University of New Hampshire, from 2002 to 2006.

Danielle Childs

Casualty Claims Representative
Wawa

Anthony Coleman

Senior Vice President – Claims
Tradesman Program

Anthony Coleman, based in City of Orange, NJ, US, is currently a Senior Vice President of Claims at Tradesman Program Managers, bringing experience from previous roles at Old Republic Contractors Insurance Group. Anthony Coleman holds a Seton Hall University. With a robust skill set that includes Liability and more, Anthony Coleman contributes valuable insights to the industry.

Michael Cortese

SVP of Claims
Westfield Specialty

Michael Cortese, based in Alpharetta, GA, US, is currently a SVP, Head of Casualty Claims at Westfield Specialty Insurance, bringing experience from previous roles at IAT Insurance Group, Navigators, AIG and Allied World Assurance Company. Michael Cortese holds a 1983 - 1987 Bachelor of Science - BS in BS - Kinesiology @ University of Maryland College Park. With a robust skill set that includes Claims Management, Professional Liability, Casualty, Insurance, Property & Casualty Insurance and more, Michael Cortese contributes valuable insights to the industry.

Jeff Davis

AVP & Senior Counsel
Lincoln Financial Group

Jeff currently serves as in-house litigation counsel for Fortune 250 financial services company. He manages litigation caseload, manages paralegals, and supervises subpoena responses. He is also a member of the Crisis Management Team. Prior to joining Lincoln Financial Group in 2012, Jeff worked at Higgins Benjamin PLLC where he served as lead counsel in complex construction arbitrations.

He received his B.A. in Political Science and Speech Communication Studies, 2000 Cum Laude, from Clemson University. He received his Juris Doctorate from UNC Chapel Hill School of Law in 2003.

Joshua Deutsch

AVP, Excess Claims Leader
Allied World Insurance Company

Joshua Deutsch is an Assistant Vice President & Excess Claims Leader at Allied World based in Boston, Massachusetts. Joshua received a undergraduate degree from Cornell University and a Juris Doctor degree from Cardozo Law School.

Michael Dickert

Director, Liability Claims
Comcast NBCUniversal

Michael Dickert is Director, Liability Claims for Comcast NBCUniversal. He oversees Auto Liability and General Liability claims for Comcast NBCUniversal inclusive of Cable, Theme, Production, and Film operations. Michael has been with Comcast since 2007. Michael began his career with ACE USA where he worked on a variety of programs including small first party to large deductible programs. Michael Dickert graduated with a dual major in Finance and Risk Management from Temple University.

Richard Doherty

Assistant General Counsel
BrandSafway

Richard Doherty is a **senior member of BrandSafway's Legal Team serving as an Assistant General Counsel**, where he currently leads Global Litigation efforts, including Insured Litigation (personal injury/property damage) and Commercial Claims (contract claims). His role involves managing all aspects of claims and litigation, from retaining outside counsel, setting aggressive and creative strategies, to negotiating settlements via alternative dispute resolution processes, and to deciding to take a case to trial and through the appellate process. He is also the builder and an active leader of our Ethics and Compliance Program and Data Privacy Program, the designer and director of several critical Legal Team operational systems such as Legal Tracker (invoices and matter management); Risk Rate (third-party due diligence) and EthicsPoint (ethics hotline), and prior creator of the Legal Team's HR/Employment center of excellence.

BrandSafway is a global provider of access, specialized services, and forming and shoring solutions to the industrial, commercial, and infrastructure markets. The company is known for its comprehensive range of products and services, which include scaffolding, insulation, coatings, and other access solutions designed to support maintenance, refurbishment, and new construction projects.

James Everett

Vice President, Claims
ECM Insurance Group

Jim began his insurance career in 1985 after graduating from Trenton State College in NJ with a degree in Business Administration and Marketing. During his career he has held various domestic and international P&C claims positions including, Claim Adjuster, Subrogation Manager, District Claim Manager, Claim Quality Director, Major Case Claim Consultant, and VP of Claims. Jim has earned his Associates in Claims, Chartered Property and Casualty Underwriter and Construction Risk Insurance Specialist designations and is an active member of the Claim and Legal Management organization.

Debby Gilliam

Assistant Vice President - Claim Litigation/ Casualty
Berkley Southwest

Debby Gilliam is the Director of Litigation and Major Cases for Union Standard Insurance Group, A WR Berkley Company. She has been a part of this organization for the past 16 years. At the age of 17 she started her career with Holden Insurance Agency. She has worked for Fireman's Fund, Cigna, and Houston General Insurance Company.

Debby grew up in a small East Texas Town of less than 4 thousand people. She currently lives in a suburb of Dallas, Texas. She is the mother of one son, and the grandmother of 3 beautiful grandchildren who are 12, 9, and 6 years of age. She spends her free time cheering for her grandchildren as they are in Soccer, Football and Volleyball.

Debby is a member of several organizations that include Dallas Claims Association, CLM and the Dallas Chapter of CLM and the International Association of Insurance Professionals where she has served President of the Dallas Chapter. She currently holds the designations of CPIW, DAE, AINS, CLMP and is one class away from attaining her CPCU.

Jeremy Harris

Partner
Lydecker

Jeremy Harris is a civil litigator with extensive trial and appellate court experience in complex litigation. Mr. Harris practices construction law and represents general contractors/subcontractors and developers in all manners of construction defect litigation. Mr. Harris also defends clients in all manner of catastrophic injury cases, including wrongful death, paralysis, amputations, and other serious injuries. Mr. Harris also represents doctors, including psychiatrists, throughout the state in various types of litigation, including medical malpractice.

Mr. Harris is often involved in defending claims with tens of millions of dollars at stake. He has taken hundreds (if not thousands) of depositions and has attended hundreds (if not thousands) of hearings. Mr. Harris has tried cases before many trial courts throughout the state of Florida and has engaged in oral arguments in front of the United States Court of Appeals for the Eleventh Circuit and the First, Second, Third, and Fourth Districts of the State of Florida. He obtained favorable results in the vast majority of these trials and appeals.

Before joining the firm, Mr. Harris was a shareholder and managing attorney of a national firm's Florida office, leading a large team of attorneys on complex litigation. Prior to going to law school, Mr. Harris was part of his collegiate and high school debate teams-qualifying in college for the prestigious National Debate Tournament.

Collin Hite

Director & Associate General Counsel – Claims
Markel

Collin is Director and Associate General Counsel at Markel Service, Incorporated. In this role he oversees insurance bad faith lawsuits across the nation filed against Markel's insurance companies. He advises approximately 150 front line claim professionals and their supervisors on a variety of insurance and litigation issues concerning bodily injury cases and declaratory judgment actions. In 2023 Markel's Chief Claims Officer also appointed Collin as the Director of Litigation Management for the Claims Department.

Nick Karacostas

Chief Claims Officer
Integrated Specialty Coverages, LLC

Nick has been involved in the insurance industry since graduating from Law School, and has specifically been an Insurance Claims Executive for the last 25 years. Nick holds a J.D. degree from the City University of New York Law School and a B.A. degree from New York University. Nick's experience involves multiple Insurance Carriers responsible for the Claims of the Captive Groups, Construction Division, Programs Division and National Accounts, all of which utilized Third Party Administrators to handle their claims.

Nick has worked at Berkshire Hathaway Guard Insurance, Arch Insurance Group, Zurich North America and General Accident Insurance Company in various capacities which included Senior Vice President of Claims, Vice President of Claims, Vice President of Litigation Management & Vendor Services and Director of Claims Marketing & Customer Service. Nick also served as in-house Staff Counsel for many years early in his career, before transitioning to Claims Management positions.

Nick was born in Kyrenia, Cyprus. He emigrated to the U.S.A. in 1966. He played soccer with the Pancyprian Association of America, Inc. with their Junior teams from 1975-1981. He has served as their Legal advisor since 1991 till present. He was a member of the Board of HANAC and Chairman of its subsidiary Home Services Systems, Inc., as well as Member of the Board of St. Michael's Home. He has served for six years on the Parish Council member of the St. Nicholas Greek Orthodox Church of Flushing N.Y. Nick served as President of AHEPA "from 2009 -2011" and then as it's Chairman of the Board since that time. Nick Resides in Bayside, N.Y. with wife Anna and daughters Georgia and Andreana.

Rachel Kelley

Counsel
AmTrust North America

Rachel Kelley presently serves as staff counsel for AmTrust North America working directly with claims partners on litigated matters across various lines of business. Prior to moving in-house, Rachel represented clients in insurance matters while working for a mid-sized defense firm based out of Philadelphia. Rachel is an experienced trial lawyer handling defense of corporations and small businesses in various complex litigation matters, including premises liability, general negligence, and workers' compensation.

Rachel frequently presents on topics concerning insurance defense and workers' compensation practice, most recently speaking with the Claims and Litigation Management Alliance at their annual conference. Rachel earned her B.A. from The College of New Jersey and her J.D. from the Thomas R. Kline School of Law at Drexel University.

Cynthia Khin

Life Sciences Casualty Resolution Director
Berkley Life Sciences

Cindy Khin is an expert in claims and litigation management with more than 25 years of experience managing and directing high exposure litigation, pharmaceutical and medical device product liability litigation and professional liability litigation. Ms. Khin has consistently placed a premium on delivering exceptional results while providing high-quality service and expertise to the Life Sciences and now brings this knowledge and expertise to Berkley Life Sciences. Most recently, Ms. Khin served as the Chief Claims Officer for a national insurance carrier. In this capacity, she was responsible for pharmaceutical and medical device claim investigation and settlement oversight, defense counsel selection, and litigation management. Her specialties include general litigation management, negotiation, mediation and litigation management for mass torts and class actions.

Ms. Khin holds the Chartered Property and Casualty Underwriter (CPCU) designations from the American Institute for Chartered Property Casualty Underwriters (the Institutes), Associate in Claims, Associate in Risk Management and certificates in Claims Law from the Institutes, as well as designations in Supervisory Management and General Insurance. Ms. Khin has taught CPCU classes in the Washington, DC area and is a frequent lecturer presenting on claims and litigation management topics before a variety of audiences.

Ozie Lewis

Assistant Vice President Claim Client Manager
Old Republic Risk Management

Ozie Lewis joined Old Republic Risk Management in August 2015 serving as **Claims Manager**, responsible for oversight for the **Auto Liability, Worker's Compensation and General Liability** programs for Old Republic Insurance Company.

Mitzi McLean

Director, Assistant General Counsel
DaVita Inc.

Mitzi currently serves as Director and Senior Corporate Counsel for DaVita, Inc. The bulk of Mitzi's time is spent managing litigation related to the operation of the organization's dialysis facilities in the United States. Mitzi has served as in-house counsel with varying roles over the past 7 years, leaving her with an extensive amount of experience with claims and litigation involving a spectrum of issues and risk: commercial agreements and breaches; intellectual property; compliance; cyber security and information privacy; insurance coverage; bad-faith; medical malpractice; personal injury and property damage. Prior to her in-house experience, Mitzi was in private practice for 7 years during which time she served business clients by providing sound legal counsel to minimize and manage risk and as litigation/trial counsel when the occasion called for it. The role she has cherished most is being a mother to her vivacious 6 year old son. Outside of work, Mitzi enjoys family time, cooking and drinking wine.

Lynn Menschenfreund

Vice President - Claims
Core Specialty Insurance

Ms. Menschenfreund has over 30 years of experience both as a lawyer and as a senior claim executive handling severity, complex and specialty claims. Prior to joining Hallmark, Ms. Menschenfreund founded a claim consulting firm where she primarily served as an intermediary on behalf of brokers, agents and companies to help resolve coverage disputes with insurance carriers. Prior to consulting, Ms. Menschenfreund served as the VP of Excess and Multinational Claims for Everest Insurance Company in New Jersey. Before joining Everest, Ms. Menschenfreund served as the SVP for Specialty Claims at Chubb (formerly ACE North American Claims) from 2003-2016 in New York and New Jersey. In this role, Ms. Menschenfreund led teams of claim professionals handling excess, environmental, construction, marine excess liability, medical malpractice claims and served as claims counsel for the multinational lines. Prior to Chubb, Ms. Menschenfreund served as the VP of Claims for Markel Insurance Company from in New Jersey, and as an AVP of excess claims for AIGTS from 1999-2002 in New York. Ms. Menschenfreund began her career in law and served as counsel for the law firm of LeBoeuf, Lamb, Greene & MacRae, where she worked from 1990-1999. Ms. Menschenfreund served as an appellate clerk for the Honorable Geoffrey Gaulkin, J.A.D., in New Jersey, upon graduation from law school.

Ms. Menschenfreund is a graduate of Rutgers University and Seton Hall School of Law, where she was a Member and Survey Editor of the Seton Hall Law Review.

Ms. Menschenfreund is a current volunteer at the NJ Community Food Center and a volunteer tutor at KIPP NJ, an organization that operates non-profit public charter schools in Newark and Camden, New Jersey.

Michel Morgan

General Counsel of Operations
Universal Property

Michel specializes in insurance coverage, liability defense, and legal department operations as General Counsel of Operations at Universal Property and Casualty Insurance Company. In this role Michel effectively evaluates business risks and provides strategic direction that minimizes or avoids extra-contractual exposure in the management of legal affairs as it relates to property damage claims and the operation of the Company's legal department.

Prior to joining Universal, Michel served as defense counsel in state and federal court lawsuits on behalf of corporations facing exposure against multimillion-dollar judgments for professional and commercial general liability claims.

Stephanie Morris

Paralegal - Insured Litigation
The Kroger Co.

Stephanie S. Morris has been a litigation paralegal for 25 years. Since September 2012, Stephanie has worked at The Kroger Co., one of the largest retailers in the United States, as a Corporate Insured Litigation Paralegal. She is responsible for supporting eight (8) Kroger divisions which responsibilities include the management of their claims and litigated cases, third-party subpoenas, providing legal guidance to clients, and attending settlement conferences and mediations. In addition to supporting eight (8) Kroger divisions, she is also responsible for the handling of FTC and SEC matters, Civil Information Demands, and Michigan bounty law cases for the entire company. She is one of two **associates responsible for assigning matters served upon the company's** registered agent. Prior to The Kroger Co., Stephanie was a medical malpractice defense litigation paralegal.

Stephanie earned her Bachelor's Degree in Business Administration from Thomas More College, her Associate's Degree for Paralegal Studies from Beckfield College and is an OSBA Certified Paralegal through the Ohio State Bar Association. She has been a member of the Cincinnati Paralegal Association since 2006, has served on their Board of Directors, and is currently serving as their Parliamentarian for the 2024-2025 term.

In her spare time, Stephanie enjoys antiquing, watching ice hockey (go Pens!) and baseball (go Reds!), researching and reading about esoteric subjects, traveling, and is an avid book collector. She is an advocate for all animals and believes that the world would be a much better place if everyone displayed kindness to one another. Her favorite quote is by Maya Angelou: "I've learned that people will forget what you said, people will forget what you did, but people will never forget how you made them feel."

Derrick Mullen

Vice President, Home Office Claims
Seneca Insurance Company

Derrick Mullen is a Vice President with the responsibility for handling complex and high exposure litigated claims involving major coverage issues, coordinating mediation days, manages a plaintiff doctors spreadsheet as well as managing defense and coverage law firms at Seneca Insurance Company, Inc. Since 1991, he has also worked for Hartford Insurance Company and Crum & Forster Insurance Company as an inside claims representative and an auto claims supervisor. Derrick gained a Bachelors of Science degree in Computer Engineering at Gardner Webb University in Boiling Springs, North Carolina. In his current role, Derrick specializes in commercial general liability insurance claims, as well as first party property litigation filed against the company.

Derrick's success in this area is supported by excellent negotiation and communication skills, high claim technical ability, leadership, organizational skills combined with a special interest in coverage, habitability, products defect as well as construction defect claims. Derrick also carries an insurance adjusting license in 17-States and has a designation as a Master Certified Special Arbitrator (MCSA) as well as a Certified Claims Professional (CCP) designation. Derrick lives in Ozone Park, New York with his cat named Kobe. When not working, Derrick likes to watch movies, spend time with his two adult daughters, attend sporting events, workout, travel and dine at restaurants.

John Reitwiesner

VP – Head of Claims
Core Specialty

With over 27 years of litigation and claim management experience John Reitwiesner leads the Core Specialty Claims Department and is responsible for the management and oversight of all Claims. Prior to joining Core Specialty, Mr. Reitwiesner has litigated for both the plaintiffs' bar as well as the defense bar specializing in general liability, trucking, labor law, environmental, liquor liability,

premises liability, program business, medical malpractice, workers' compensation, and various other Excess and Surplus lines of business. He has developed coverage analyses for domestic and international excess and reinsurance providers in diverse industries. He has conducted auditing services, analyzed risk exposure, insurance reserves, claims administration, underwriting and efficacy of defense counsel on both a domestic and international basis.

Mr. Reitwiesner has experience in multi-jurisdictional litigation and in negotiating favorable settlements for high exposure claims and effectuating constructive resolution of cases with institutional and individual clients. John has a full working knowledge of insurance industry standards and practices, as it relates to his **ability to successfully manage claims. He graduated from St. John' University** with a BA in Criminal Justice in 1993 and received his JD from Quinnipiac University in 1998.

Scott Rogers

Associated Counsel
Invited Clubs

Scott Rogers (Dallas, Texas) is Associate Counsel handling litigation and disputes for Invited, the largest owner and operator of private clubs in the U.S. As the **company's litigation counsel, he manages a variety of business disputes for the company** in jurisdictions nationwide and coordinates the company's defense against general liability claims. He is responsible for directing strategy and engaging and working with outside counsel to handle the day-to-day prosecution and defense of these claims, providing advice to clubs across the Invited network, and collaborating with the company's small internal legal team to implement best practices.

Annette Rowinski

Senior Area Claims Manager
Trinity Health

Annette Rowinski RN CPHRM has worked in the Insurance and Risk Management Department at Trinity Health-Michigan for 41 years. She is a Senior Area Claims Manager who leads a team of claim professionals for the Michigan region. Her responsibilities include claim management and timely resolution of high **exposure cases in HPL, GL and EPL litigation. Annette's caseload is primarily** focused on obstetrical/birth trauma litigation as she previously worked as an obstetrical nurse. Annette is a member of American Society for Healthcare Risk

Management (ASHRM) and Michigan Society for Healthcare Risk Management (MSHRM).

Aileen Schwartz

Senior Vice President, Senior Corporate Counsel US & Privacy Officer
Hill International, Inc.

Aileen R. Schwartz has over 25 years of experience as an Attorney at Law including 7 years of experience as General Counsel to a real estate development, investment, and property management company. Ms. Schwartz has specialized in the areas of real estate development, construction law, corporate law, leasing, contracts, and litigation management. Ms. Schwartz has worked for privately held companies and law firms, and she was also the principal of her own private law firm. She is a Certified Mediator and has acted as an Arbitrator for the Philadelphia Court of Common Pleas.

As Senior Vice President, Senior Corporate Counsel, Privacy Officer, and Assistant Corporate Secretary for Hill International, Ms. Schwartz's primary responsibilities are to draft, negotiate, manage, maintain, and administer Hill's United States contracts and leases, handle Human Resource issues and investigations, and to manage and oversee Hill's litigation in North America. Ms. Schwartz also implements and oversees Hill's privacy policies in North America and Internationally.

Richard Sedory

General Counsel
Wastequip LLC

Richard Sedory joined Wastequip as General Counsel in 2013. Prior to joining Wastequip, he was General Counsel for Transtar Industries and Axiom Automotive Technologies, and held senior legal, human resources and administrative positions at United Technologies, PNC Bank and the University of Pittsburgh Medical Center. Rich has significant expertise in mergers and acquisitions; employment, labor and employee benefit laws; intellectual property; and negotiating and drafting all types of commercial agreements.

Rich is the President Elect of the University of Pittsburgh Alumni Association, a Director for Patriot Container Corp. and a member of the National Association of Corporate Directors and Association of Corporate Counsel. He was recognized as "General Counsel of the Year" by the Charlotte Business Journal in 2018 and OnCon Icon "Top 50 Corporate Counsel" in 2020. He serves on the Executive Committee for ManUp Charlotte, is an Advisory Council Member for

Carolina's Executive Roundtable and previously served as a Board Member of the Charlotte Chapter of the Association of Corporate Counsel and Big Brothers Big Sisters of Greater Pittsburgh. Rich regularly presents and moderates nationally at numerous continuing legal education seminars and volunteers for pro bono and charity activities in the Charlotte area. Rich received his JD from the University of Pittsburgh School of Law and has dual undergraduate degrees in Business and Political Science from the University of Pittsburgh.

James Siessel

Divisional Senior Vice President
Great American Insurance Group

James is an experienced Senior Vice President with a demonstrated history of working in the insurance industry. Skilled in Property & Casualty Insurance, Litigation Management, Excess, Commercial Insurance, and Casualty Insurance. James is a strong professional with a Bachelor of Arts (B.A.) focused in Business Administration and Management from Rutgers University.

Susan Smith

Claims Specialist
Next Insurance

Susan Smith is a Claims Specialist with Next Insurance. She has been in the insurance business since 1991, with extensive experience in litigation and coverage. Susan completed her CPCU in 2016. She was born and raised in Northwest Indiana, approximately 35 miles from Chicago and graduated from University of Houston with a BBA. Susan currently lives in Austin, TX.

Matthew Spector

VP, Excess Complex and Environmental Claims Leader
Chubb

Matt began his career in 2003 with New Jersey Manufacturers Insurance handling various 1st and 3rd party claims. In 2006, Matt began with Harleysville Insurance (Nationwide) working as a Commercial Claims Examiner handling both Property Damage and Bodily Injury claims. He moved to York Risk Services in 2009 handling high exposure casualty claims for various insurers and clients. In 2012 Matt joined Hess Corporation in a Risk Management role in their Corporate Insurance department managing their foreign and domestic claims along with overseeing their TPA operations. In 2014, Matt joined CHUBB as a Sr. Claims

Director in the Primary Complex Casualty unit. Matt has spent his last ten years at Chubb handling roles of increasing responsibility.

Within CHUBB, his current role is Vice President, Excess Casualty and Environmental Claims Leader. He currently manages a team of Excess Complex Claims groups, which consists of 2 AVP – Claims Managers and 13 technicians, along with the Environmental group, which consists of three managers and 15 technicians.

Matt is a graduate of Fairleigh Dickinson University, where he was a business management major. Matt also has achieved multiple insurance designations including AIC, LPCS and AINS.

Eric Wood

Senior Litigation Counsel
AtlantiCare Health System

Eric is a trial attorney, handling complex professional negligence claims and commercial disputes. He is certified as a Civil Trial Attorney by the New Jersey Supreme Court, and by the National Board of Trial Advocacy. Eric has successfully litigated cases in both State and Federal courts in New Jersey, along with several other jurisdictions. He frequently lecture in the areas of avoidance of professional claims, peer review, and trial preparation.

Michael Zeoli

VP, Counsel & Litigation Management
IAT Insurance Group

Michael is Vice President, Counsel & Litigation Management. In this role he is responsible for contracting, legal counsel and support to product, underwriting and corporate, and litigation management, which includes management of outside counsel relationships. Previously Michael was VP, Litigation & Vendor Management. Michael joined IAT in 2019.

Prior to joining IAT, Michael held various roles at Chubb. From 2001 to 2010, Michael held various roles at The Hartford including: Regional Manager of Panel Counsel, Counsel, Trial Attorney. He also held positions with Sentry Insurance as Trial Attorney and The Public Consulting Group, Inc. as a Case Director and Counsel.

Michael earned his JD from Suffolk University Law School where in his 3rd year he participated in the prosecutor's clinical program representing the Commonwealth of Massachusetts in criminal proceedings. Michael earned his

MBA from Southern Connecticut State University and his BA in Economics from Albertus Magnus College, where he later served as an Adjunct Professor teaching Business Ethics, Business Law and Sports Law.

Michael has been a speaker and faculty member on litigation management and claim topics. Michael is a Certified Litigation Management Professional (LMI – CLM designation), Certified Claims Professional in Casualty Claims (CLM designation) and a member of the Federation of Defense & Corporate Counsel (FDCC). Michael is also a member of NAMWOLF's Advisory Council (National Association of Minority and Women Owned Law Firms) and IILP's Advisory Board (The Institute for Inclusion in the Legal Profession).

In October 2022 Michael was part of a team that received the DRI Law Firm Corporate Legal Diversity Award for Mediator Selection Diversity Initiative.